



Technical Bid Evaluation Report (Tender for Procurement of Video Conference solution)

In accordance with PPRA rules, a Tender for procurement of Video Conferencing solution for QA Solar Head Office and QA Solar Site office was advertised on april 15, 2016 after the approval of Finance and Procurement Committee. In response, three bids were received by Commtel Systems, Mansha Brothers and orient Pak International proposing their solution. Bid Opening/evaluation committee was constituted on April 25, 2016 consisting of members Mr. Syed Raza Ali Zaidi, Mr. Syed Bilal Hussain, Mr. Abdul Mustafa Jamil and Mr. Masood Raza. Technical bids were opened in the presence of representatives of Mansha Brothers and Commtel on May 02, 2016. Technical bids were evaluated and Summary of Technical Evaluation is given below.

| Technical Evaluation | | Points awarded | | |
|----------------------|--|-----------------|-----------------|------------|
| Sr. # | Description | Commtel Systems | Mansha Brothers | Orient Pak |
| 1 | Certificate of Company/Firm Registration/ Incorporation under the laws of Pakistan | Y | Y | Y |
| 2 | Valid Income Tax Registration | Y | Y | Y |
| 3 | Submission of undertaking on legal valid and attested stamp paper that the firm is not blacklisted by any of Provincial or Federal Government Department, Agency, Organization or autonomous body or Private Sector Organization anywhere in Pakistan. | Y | Y | Y |
| 4 | Compliance to the technical specifications of hardware (all items) to be procured mentioned vide Annex-1 of this document | N | Y | Y |
| 5 | Must be authorized partner of the principal (authorization certificate) | Y | Y | Y |
| 6 | Audited Financial Reports (Max Points 15) | 15 | 15 | 15 |
| 7 | Number of Projects of Similar Nature with worth more than 1 Million in last three years (2 Points for each, Max Points 20) (Min. 5 Projects) | 20 | 20 | 4 |
| 8 | Average Annual Sales of last three (3) years (Max Points 25) (In PKR) | 25 | 25 | 25 |
| 9 | Working Capital/Net Worth of last three (3) years (Max Points 25) (In PKR) | 25 | 25 | 25 |
| 10 | Net Income of last three (3) years (Max Points 25) (In PKR) | 25 | 25 | 25 |
| 11 | Number of Employees (Max Points 20) | 20 | 20 | 20 |
| Total | | 130 | 130 | 114 |



Technical Requirements

| | | | | |
|----|-----------------------------------|---|---|---|
| 1 | Package | Y | Y | Y |
| 2 | Video Standards and Resolutions | Y | Y | Y |
| 3 | Content Standards and Resolutions | Y | Y | Y |
| 4 | Audio Standards and Features | Y | Y | Y |
| 5 | Video and Audio inputs | Y | Y | Y |
| 6 | Video and Audio Outputs | Y | Y | Y |
| 7 | Other Interfaces | Y | Y | Y |
| 8 | Camera | N | Y | Y |
| 9 | Network Features | Y | Y | Y |
| 10 | Multisite Feature | Y | Y | Y |
| 11 | Security | Y | Y | Y |
| 12 | Other Standards | Y | Y | Y |

While evaluating technical bids, although all of three parties achieved passing points in technical bids, however Commtel System is not able to fulfill all the requirements mentioned in Anex-1 whereas Orient Pak International could not meet the 5 similar projects requirement. Mansha Brothers fulfill all the requirements mentioned in technical bid and they have submitted all necessary technical documents needed. therefor Mansha Brothers is only participated party that should be cosidered and call for financial bid opening.